CPE MEDIA

Canadian Venture Capital Report

First Half of 2019

H1 2019 VC summary

Disbursements

- Large deals ($50M+) - $910M (31%)
- Ontario - $1,484M (51%)
- City of Toronto – $928M (32%)
- ICT - $1,692M (58%)
- Series B - $809M (28%)

Funding Sources

- US investors - $1,372M (47%) vs Canadian investors - $1,232M (43%)
- USA & Foreign – dominates Series B+ financings

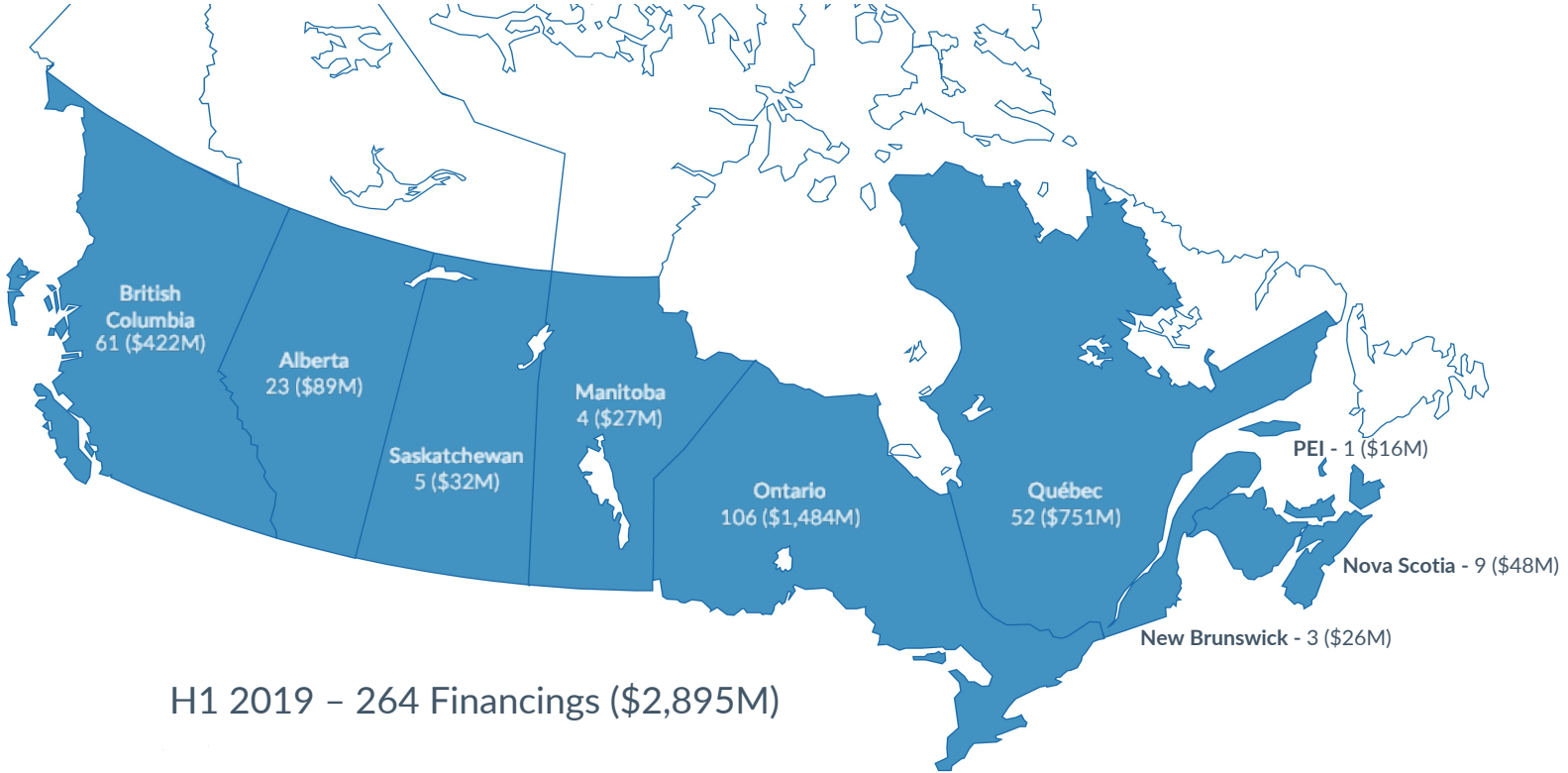
VC Firm Fundraising

- 39 firms raised combined $3.2B

Exits

- VC-backed IPOs: Lightspeed POS Inc.; Milestone Pharmaceuticals Inc.
- M&As: Wave HQ acquired by H&R; Aeryon Labs acquired by FLIR Systems

Ontario leads with $1.48B



H1 2019 – 264 Financings ($2,895M)

City of Toronto leads with $928M

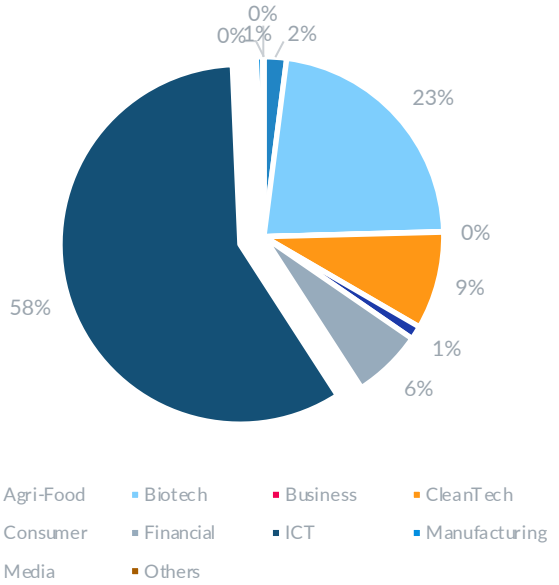
	$ Millions
Toronto	928
Montreal	562
Vancouver	272
Hamilton	142
Kitchener	130

	# Financings
Toronto	67
Vancouver	42
Montreal	40
Calgary	17
Ottawa	12

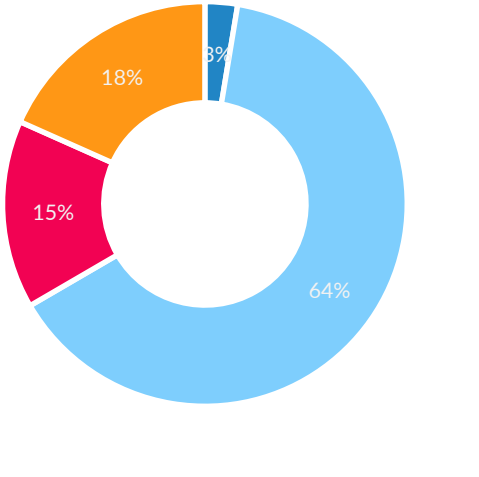
Companies from 44 Canadian cities secured VC funding in H1 2019.

Disbursements by sector, stage, series

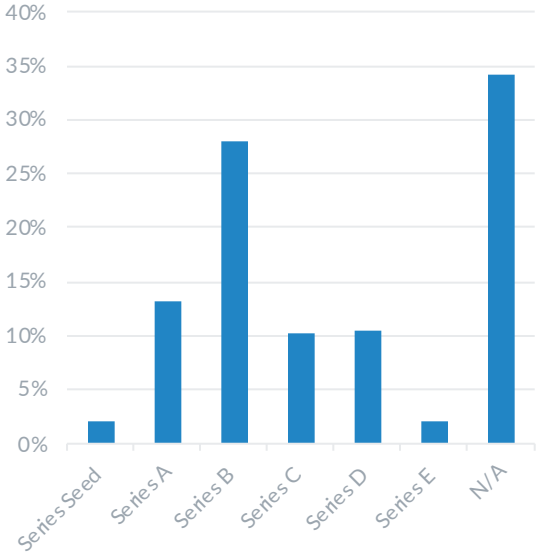
By sectors



By Stages

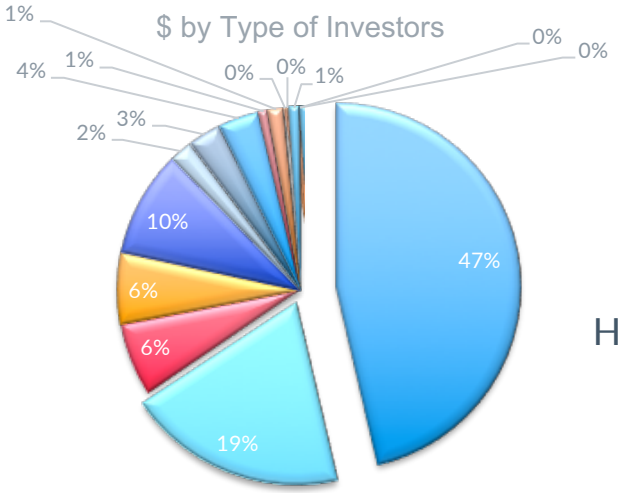


By Series

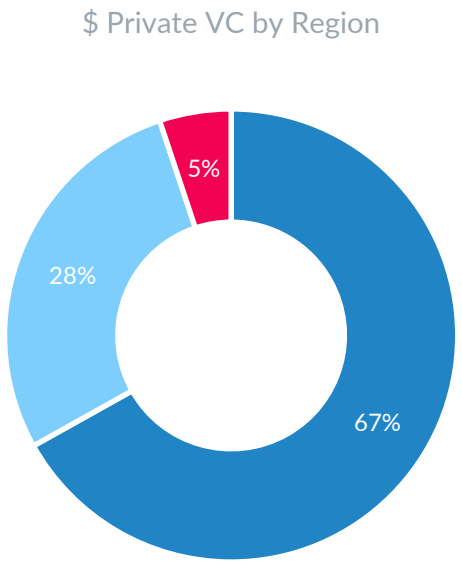


H1 2019 – $2,895M

Private US VCs lead all type of investors

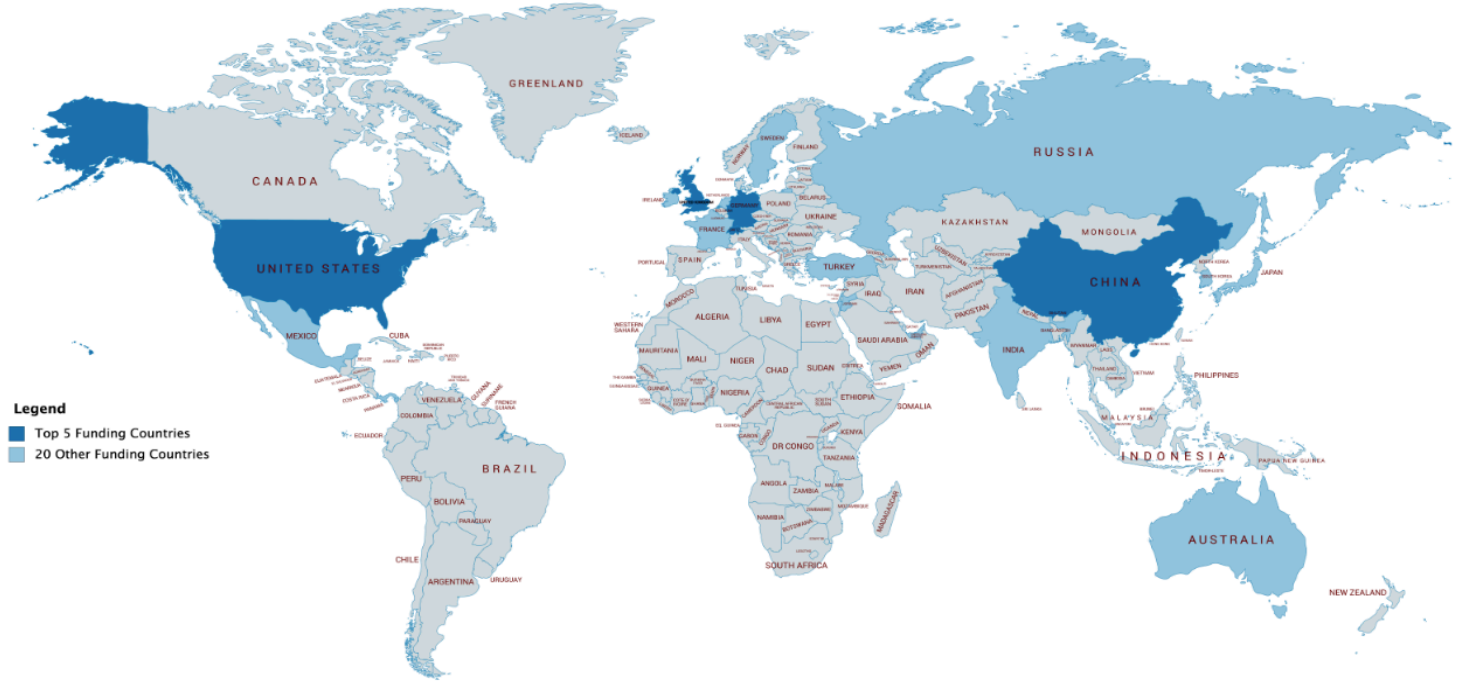


H1 2019 – $2,895M



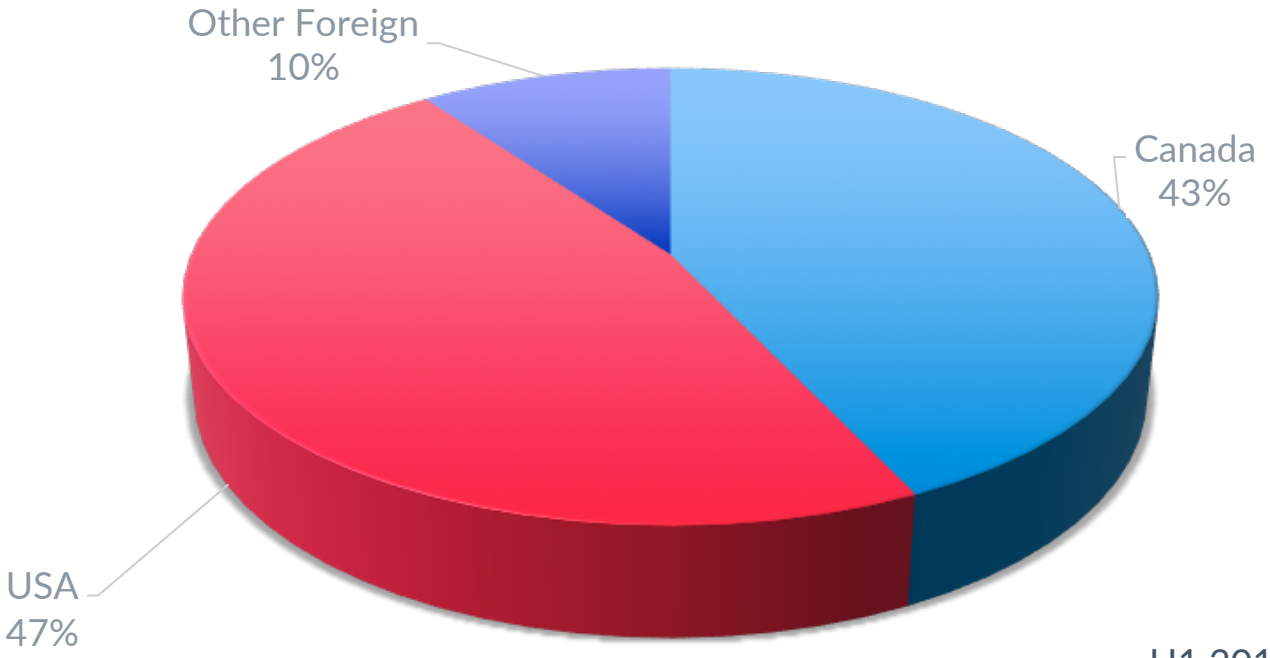
- Private VC
- Angel
- Institutional VC
- Retail Fund
- Private Investment Firm
- Corporate
- Family Offices
- Mutual/Hedge Fund
- Fund of Funds
- Impact Fund
- Government
- Private PE
- Public Traded Investment Firm
- Single Purpose Vehicle (SPV)
- Accelerator

25 foreign countries back Canadian companies



Canadian companies secured investments from USA, Germany, China, United Kingdom (UK), Switzerland, Japan, Russian Federation, Ireland, Sweden, Australia, Bermuda, Mexico, Turkey, South Korea, Hong Kong, Singapore, Netherlands, Jordan, Cayman Islands, Virgin Islands British (BVI), Israel, United Arab Emirates (UAE), France, Panama, India

USA investors lead VC investments



H1 2019 – $2,895M

Western Canada attracts least amount of US and foreign investments

	Canada	USA	Other Foreign	Total ($Mil)
Ontario	36%	54%	10%	1,484
Quebec	44%	49%	7%	751
BC	62%	27%	11%	422
The Prairies	60%	21%	19%	148
Atlantic Canada*	27%	60%	13%	90

**Large US share was primarily driven by one large deal*

US investors dominate Series B, D+ round

	Canada	USA	Other Foreign	Total ($Mil)
Seed	58%	40%	2%	58
Series A	50%	47%	3%	380
Series B	27%	63%	10%	809
Series C	44%	12%	44%	295
Series D +	15%	85%	0%	366
N/A	61%	33%	6%	986

H1 2019 VC fundraising

Type	# Funds	$ Raised (Millions)
Government Fund	2	268
Institutional VC	4	1,000
Private VC	28	1,935
Single Purpose Vehicle (SPV)	4	4
Social Impact	1	2
Total	**39**	**3,209**

H1 2019 exits – top IPOs, M&As

Initial Public Offering	Date	$ Raised (Mil)	Exchange	Valuation ($Mil)
Lightspeed POS Inc.	2019-03-08	276	TSX: LSPD	1,432
Milestone Pharmaceuticals Inc.	2019-05-13	94.9 (US)	NASDAQ: MIST	402 (US)

M&As	Buyer	Close Date	Deal Value ($Mil)
Wave HQ Inc.	H&R Block, Inc. (NYSE: HRB)	2019-6-28	405 (US)
Aeryon Labs Inc.	FLIR Systems, Inc. (NASDAQ: FLIR)	2019-1-28	210.6 (US)

H1 2019 – Law firms

Top Law Firms	# Financings	$ Total Deal Value
Osler, Hoskin & Harcourt LLP	36	926
Fasken Martineau DuMoulin LLP	16	122
LaBarge Weinstein LLP	11	378
Dentons Canada LLP	4	60
Blake, Cassels & Graydon LLP	2	28
Borden Ladner Gervais LLP	2	8
MLT Aikins LLP	2	3

Other Law Firms

Aird & Berlis LLP
Bennett Jones LLP
Cassels Brock & Blackwell LLP
Clot Avocats Inc.
Goodmans LLP
Gowling WLG (Canada) LLP
McCarthy Tétrault LLP
Norton Rose Fulbright Canada LLP
WeirFoulds LLP

Credits

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